

ZAMBIA : Africa's New Economic Frontier



**Zambia
Development
Agency**

Presentation Strategy



Country Profile



The Economy at a glance



Investment opportunities



Incentives

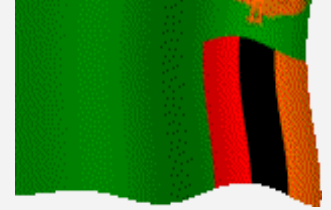


Why Invest in Zambia



ZDA: The gateway

Area: 752,614km² (39th)
Population: 14.1 million (71st)
GDP (PPP): \$24.714 billion
Per Capita: \$1,752
GDP Growth Rate 6.6% 2013
Inflation (CPI): 8.0% (July 2014)



Foreign Exchange Reserves
• \$1.892 Billion (Dec.2013)

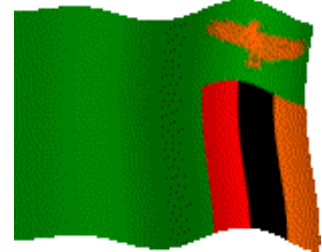


Strategically located at the centre of
Two regional markets – COMESA and
SADC

Credit Rating

Moody's B1
Fitch B+
S&P B+

Zambia by Numbers



The Economy at a Glance



- ✓ Economic growing at more than 6.5 % in the last 5 years. – 2014* projected growth at 7.8%
- ✓ FDI inflows growth 10 times more since 2000 – from US\$121.7m (2000) to US\$1, 765 (2013)
- ✓ Classified among the Top 10 fastest growing economies
- ✓ Politically and socially stable environment (IAG ranking 12 of 52)
- ✓ Improving Business environment – Ease of Doing business ranking at 83 in 2014 from 94 in 2013

GDP growth forecast for 2014 is 7.8 %

Investment Opportunities still exist.....



Zambia Heritage speedometer

Agriculture

Farm blocks,
agro-
processing,

Infrastructure

Roads, Railway,
airports, housing,
shopping malls

Manufacturing

Industrial
parks ;
MFEZs, Value
addition

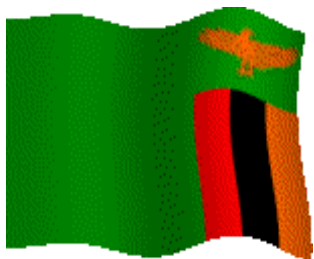
**Investment
opportunities**

Tourism

Conference
centre, hotels,
conservation
centers, theme
parks

Energy

Hydro
power



Investment Incentives



1

Tax Reduction

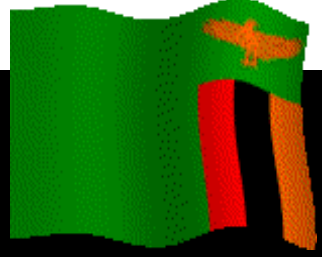
- Corporate Income Tax : 0% for 5 years
- No Import Duty on Capital Goods, Machinery & Specialised vehicles (*for investment in priority sectors*)

2

Location Support

- Multi Facility Economic Zones
- Industrial Parks

Investment Incentives



SUMMARY

10 Reasons to Invest in Zambia

1 Stable Political System

2 Positive and investor friendly economic environment

3 Investment guarantee and securities

4 Abundant natural resources presenting excellent investment and trade opportunities

5 Thriving private sector

6 Attractive investment incentives

7 Unlimited repatriation of profits

8 Duty free access to regional, wider Africa, EU and USA Market.

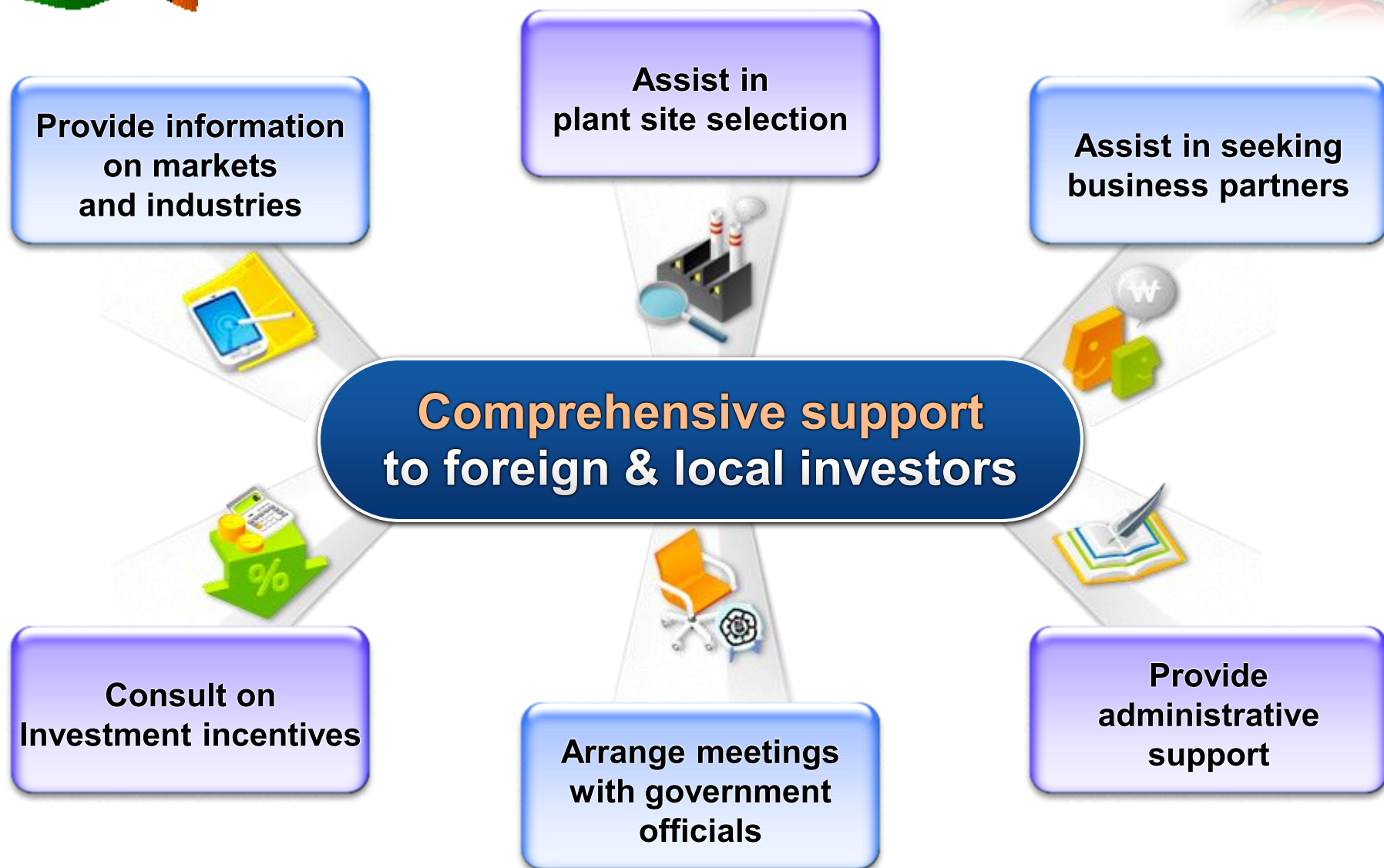
9 Progressive banking, legal and insurance services of international standards and stock exchange.

10 Good place to work and live friendly people with a rich culture.

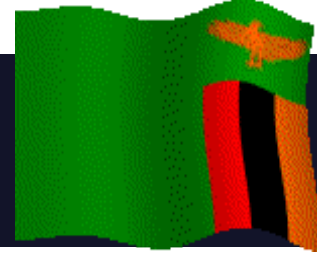




ZDA: The Gate Way To The Zambian Economy



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Zambia Development Agency
Promoting economic growth and development

A-to-Z information on the Zambian market

Guidance through the entire export and investment process and aftercare

Provision of matching Zambia partners and building contact networks

Global export market information & product development

SME & business development services



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