ZAMBIA: Africa’s New Economic Frontier
Presentation Strategy

- Country Profile
- The Economy at a glance
- Investment opportunities
- Incentives
- Why Invest in Zambia
- ZDA: The gateway
Zambia by Numbers

Area: 752,614km² (39th)
Population: 14.1 million (71st)
GDP (PPP): $24.714 billion
   Per Capita: $1,752
GDP Growth Rate: 6.6% 2013
Inflation (CPI): 8.0% (July 2014)

Foreign Exchange Reserves
- $1.892 Billion (Dec. 2013)

Strategically located at the centre of
Two regional markets – COMESA and SADC

Credit Rating
- Moody’s B1
- Fitch B+
- S&P B+
The Economy at a Glance

- Economic growth at more than 6.5% in the last 5 years. – 2014* projected growth at 7.8%

- FDI inflows growth 10 times more since 2000 – from US$121.7m (2000) to US$1,765 (2013)

- Classified among the Top 10 fastest growing economies

- Politically and socially stable environment (IAG ranking 12 of 52)

- Improving Business environment – Ease of Doing business ranking at 83 in 2014 from 94 in 2013

GDP growth forecast for 2014 is 7.8%
Investment Opportunities still exist………

- **Manufacturing**
  - Industrial parks; MFEZs, Value addition

- **Agriculture**
  - Farm blocks, agro-processing,

- **Tourism**
  - Conference centre, hotels, conservation centers, theme parks

- **Energy**
  - Hydro power

- **Infrastructure**
  - Roads, Railway, airports, housing, shopping alls

- **Investment opportunities**

- **Zambia Heritage speedometer**
  - Score: 59.7

**Zambia**
Investment Incentives

1. Tax Reduction
   - Corporate Income Tax: 0% for 5 years
   - No Import Duty on Capital Goods, Machinery & Specialised vehicles (*for investment in priority sectors*)

2. Location Support
   - Multi Facility Economic Zones
   - Industrial Parks
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<th>Reason to Invest in Zambia</th>
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<td>Stable Political System</td>
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<td>Positive and investor friendly economic environment</td>
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<td>Investment guarantee and securities</td>
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<td>Abundant natural resources presenting excellent investment and trade opportunities</td>
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<td>Thriving private sector</td>
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<td>Attractive investment incentives</td>
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<td>Unlimited repatriation of profits</td>
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<td>8</td>
<td>Duty free access to regional, wider Africa, EU and USA Market.</td>
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<td>9</td>
<td>Progressive banking, legal and insurance services of international standards and stock exchange.</td>
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<td>Good place to work and live friendly people with a rich culture.</td>
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ZDA: The Gateway To The Zambian Economy

- Assist in plant site selection
- Assist in seeking business partners
- Provide information on markets and industries
- Consult on Investment incentives
- Arrange meetings with government officials
- Provide administrative support

Comprehensive support to foreign & local investors
INVITATION TO ZAMBIA

LUSAKA 4TH - 5TH DECEMBER 2014

Register Now!
info@pangaeaconferences.com
A-to-Z information on the Zambian market

Guidance through the entire export and investment process and aftercare

Provision of matching Zambia partners and building contact networks

Global export market information & product development

SME & business development services